The Baltimore Workforce Funders Collaborative works to help unemployed and underemployed Baltimore City residents find jobs and build careers, while meeting employers’ needs for a skilled workforce.

### Target Industry Sectors

- **Biotechnology:** BioTechnical Institute of Maryland
- **Retail/hospitality/food service:** Saint Vincent de Paul of Baltimore’s Next Course; Humanim’s Baltimore Elite Service Training
- **Construction:** JOTF’s JumpStart
- **Green and environmental industries:** Baltimore Center for Green Careers
- **Healthcare:** Baltimore Alliance for Careers in Healthcare, Caroline Center
- **Manufacturing:** JARC Careers in Manufacturing
- **Transportation/Distribution/Logistics:** Maryland TDL Partnership

### BWFC Works To:

- Build pathways to well-paying jobs with career advancement possibilities
- Align programs to meet real industry needs
- Remove barriers to work through education, skills training and support services
- Analyze results and direct resources to effective programs
- Help strengthen policies and promote systemic changes

### Results (2006-2014)

<table>
<thead>
<tr>
<th>Category</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Incumbent workers received on-the-job career coaching</td>
<td>700+</td>
</tr>
<tr>
<td>Placement rates</td>
<td>70%-80%</td>
</tr>
<tr>
<td>Industry credentials earned by jobseekers</td>
<td>1400+</td>
</tr>
<tr>
<td>Low-income jobseekers enrolled in certificate-based training</td>
<td>1400+</td>
</tr>
</tbody>
</table>

### Wage Gains

- Significant wage gains at placement
- On-the-job wage increases
- Higher job retention

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Baltimore Workforce Funders Collaborative • Association of Baltimore Area Grantmakers

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